

See What EMS Clients Have to Say...

When you spend \$1.3 million a year on electricity, you are always looking for ways to save power and energy. The entire process was very simple and easy with no interruption of our production.

I know our employees appreciate the new lighting and are pleased with an improved work environment. The atmosphere here is just better.

We are pleased to receive the Environmental Stewardship Award from EMS and recognition from the Governor's office. More importantly, we are pleased with the cost savings and the improved work environment for our employees.

Jim Gartland, CEO
Atlas Foundry

Our business has been significantly impacted by the increases in energy costs. Additionally, we were not content with our current lighting systems, especially the amount of light output compared to the cost of maintenance and energy use.

The entire process required minimal involvement from our staff and was absolutely seamless and non-disruptive to production.

It was well worth the investment.

The automated sensors to control lights have improved safety, keeping employees out of the dark as they walk into low traffic areas. Our employees are pleased with a brighter work environment too.

Michael Dees, Director of Manufacturing
Wastequip Galbreath

After meeting with Energy Management Systems (EMS), we realized what our potential savings and rebates would be. If we did more lighting upgrades, we'd have more savings and more of a rebate corporately.

There were aisles of our facility that literally had no light.

It's brighter in here and our employees like it. The light is a natural light and we are illuminating areas that were never lit.

My job is to reduce operating expenses and this will save me money.

In looking for ways to save money and improve our cost competitiveness in the marketplace, we realized we could be saving on one of our fixed costs - energy expenses. Not only did we save money, we like the positive impact our efforts are making on the environment.

Jeff Pipiras, Operations Manager
Ryerson

Over the last several years, we made several improvements to the plant. We have air conditioning within the plant, and we were getting close to maxing out our utility service at the plant.

We have a number of national accounts that are very concerned as to what initiatives we have taken to achieve greater energy savings. This is one great example of what we're doing in that regard.

The new lighting has helped create greater employee satisfaction and better working conditions. Our associates are now using good, crisp light and everybody was pleased with the lighting EMS put in place.

There were some real savings. There's no question about it.

When EMS surveyed our plant, and saw the number of lamps that they could change out and the energy savings, I think there were 700-800 lamps and we could pick up an amp per lamp. It became a significant amount that would keep us within our peaks that the city was looking at, and the utility supplier was concerned with.

I believe the most positive thing was the fact that they came in, they did the project, they did most of it in the evenings or the weekends or so forth. So, the folks who came in on Monday morning, not only did they have fresh bright lights up there, it gave them a lot brighter lighting, but there was no distractions, no mess, no fuss. In other words, it just automatically appeared. Everyone walked into a brighter area to work under. The transition and the work that they did worked well.

But I'd definitely recommend it to everyone to improve their lighting.

Mike Schwenk
Jasper Engines and Transmissions

Our current system did not monitor the conditions of the plant environment to determine the best optimal control of the HVAC equipment. We were just relying on the HVAC group to turn on and off the units as a manual function of control. We have a large facility and many pieces of equipment to control. This was very time consuming to control the equipment manually; therefore the equipment was just left on or left off.

We were looking for a partner to assist us in this project. Our team provided EMS with our facilities demands and working together we came up with a plan. EMS's turnkey process provided the best vehicle to get us there. Without the EMS system we had no control.

It is working great. We are finding more and more ways to capture savings without compromising the plant and its employees.

Dale Gengelbach, Engineering Manager
ThyssenKrupp Waupaca

We are currently just completing a 100,000 sq ft warehouse facility for our steel service center here in Tallmadge, Ohio. With that much square footage we wanted to make sure we chose the best lighting possible in our goal of making this the most state-of-the-art facility we could. We were referred to EMS from others in our industry who had already chosen EMS to do their lighting. They had nothing but great things to say about how EMS was able to help them. Well, we took their word for it and we couldn't be happier. We are only a few weeks away from moving, and our new facility is night and day from our current one – literally! The new lighting that EMS has provided us looks fantastic. Our new facility is brighter than I ever could have imagined and the motion sensors are fantastic, and will undoubtedly save us money. In addition, we needed our lights very quickly, and EMS was able to deliver. We received them on extremely short notice, and what could have held up the job, went off without a hitch. Don't even bother looking at the competition. EMS has an exceptional product that is worth every penny, and not to mention, will save us much more than that in the long run.

Geoff Siess, Warehouse Manager
Industrial Tube & Steel Corp. Tallmadge, OH

EMS has been a key partner with Ball for achieving energy efficiency with our HVAC systems. Noteworthy are EMS's collaborative approach to identify saving opportunities, installation smoothness, dependability, clear communication, problem-solving, value, and responsiveness. Ball's had a great relationship with EMS to achieve energy efficiency and cost savings.

Doug Barndt, Principal Energy Demand Engineer
Ball Corp.

EMS installed the new lighting equipment last summer with virtually no interruption to our workflow. Their team worked around our staff and enabled us to continue filling our customer orders. The new lights have generated a significant cost savings in our electricity costs, while also providing a tax savings as promised by EMS. We also implemented EMS controls in our HVAC system, both in the office and in the warehouse and we are just as pleased with that system and the controls it offers us, and the ease in which adjustments can be made. They've delivered on all promises.

Gary Chess
National Tube Supply